











Bascil final Conference
26th November
Kristianstad, Sweeden

WHO WE ARE:



- Professional association in tourism and local food & beverage
- Our main goal: rural tourism product development, marketing, and lobbying.
- Around 300 members rural entrepreneurs including:
 - accommodation and catering providers,
 - food and beverage producers, craftsmen and small-scale producers,
 - active and nature-based tourism service providers.

www.celotajs.lv













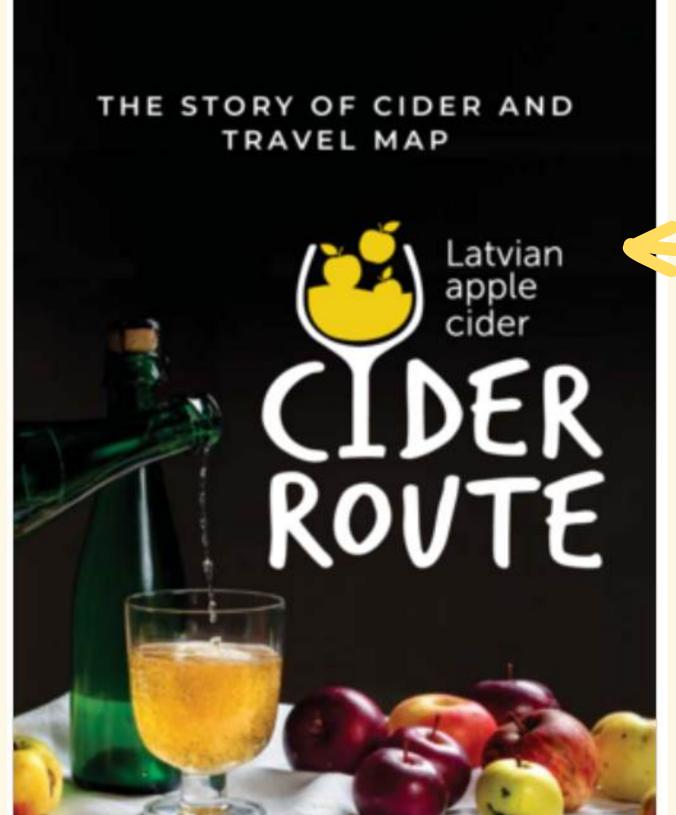
The cider culture in LV began to develop about 20-25 years ago, when the first-cider producers, inspired by the traditional cider countries, saw interesting prospects for the local apples.

Faster development of cider production in the last 10 years.





In 2019 we started the Latvian cider route project with the aim of celebrating cider as a national drink and developing the cider route as a culinary tourism product.



6 Cider Producers with a Developed Tourism Offer





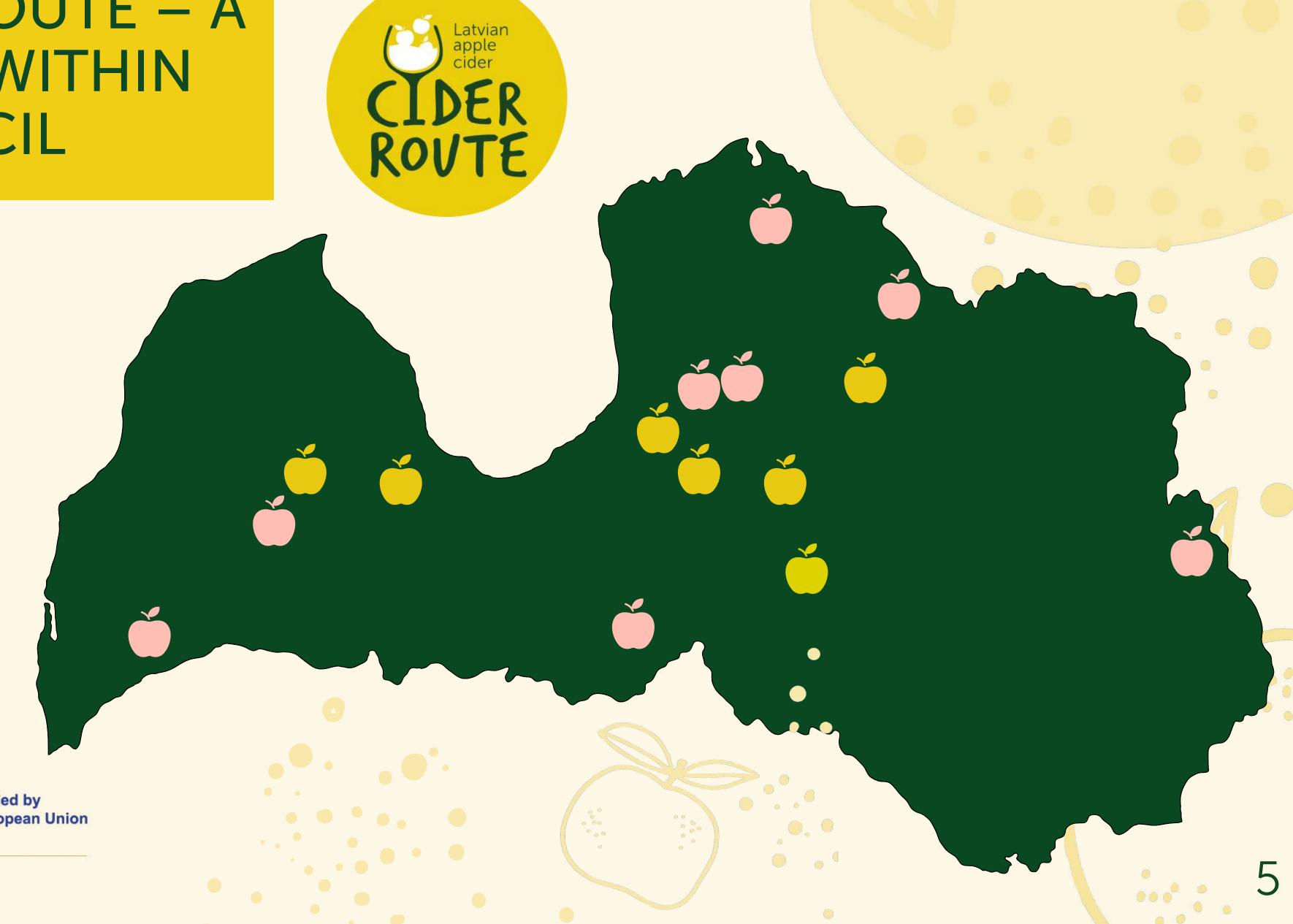
EIROPAS SAVIENĪBA

EIROPA INVESTĒ LAUKU APVIDOS Eiropas Lauksaimniecības fonds lauku attīstībai

Atbalsta Zemkopības ministrija un Lauku atbalsta dienests



- 15 participants
- 7 pilot companies
 - 1. Mr. Plūme Cidery
 - 2.Abava Winery
 - 3. Abuls Cider
 - 4. Sabile Cider
 - 5. Turkalne manor
 - 6. Lauskis Cidery
 - 7. Tālava









TRAINING AND CAPACITY-BUILDING ACTIVITIES

Highlights



NICA 2023 IN LATVIA - THE NORDIC INTERNATIONAL CIDER AWARDS

251 ciders / 106 producers / 19 countries.

With the support of the Bascil project and Latvian Ministry of Agriculture.

Latvian cider producers:

2 Absolute gold medals;

2 gold medals;

7 silver medals;

9 bronze medals.









INTERNATIONAL SEMINAR: "EXPLORING THE TRENDS AND CHALLENGES OF THE CIDER WORLD" (2023, Riga, NICA)

Speakers of the Seminar – Superstars of the Cider World:

- Tom Oliver (UK)
- Darlene Heyes (USA)
- Claude Jolicoeur (Canada)









SEMINAR:

WHAT'S IMPORTANT FOR DEVELOPING A CIDER BRAND (2024, Riga / online)

SEMINĀRS KAS SVARĪGS SIDRA ZĪMOLA IZVEIDEI

Kalnciema kvartāls, Kalnciema iela 35, Rīga 4. marts, 2024, 16:00-19:00





LIENE KUPČA MÄRKETINGA EKSPERTE

Uzlabojumi Latvijas sidra ražotāju mārketingā.



BREANNE HEUSS (ASV) SONOMA CRAFT MĀRKETINGA DIREKTORE

The Fundamentals of Building a Cider Brand / Sidra zīmola veidošanas pamati (tiešsaistē / angļu valodā).



ASNĀTE ZIEMELE LLTA "LAUKU CEĻOTĀJS"

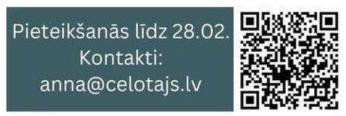
Atziņas no lielākā sidra profesionāļu pasākuma CiderCon Portlande, ASV.

Pasākuma noslēgumā kopā ar Igaunijas sidra ražotājiem (tiešsaistē) diskutēsim par potenciālajiem Baltijas sidra eksporta tirgiem un pasākumiem, kurā prezentēt Baltijas sidru, lai kopā izstrādātu jaunu eksporta projekta ideju.





Co-funded by the European Union











A TRAINING DEVELOPED BY THE AMERICAN CIDER ASSOCIATION – CERTIFIED CIDER GUIDE (LEVEL 1) – BY GABE COOK (2024, Riga)







24 participants



Baltic Cider Workshop by Gabe Cook (2024, Riga)

- Discovering Latvia's / Baltic
 Cider Identity
- What Makes Latvian Cider Different Globally
- Skills for Presenting Cider



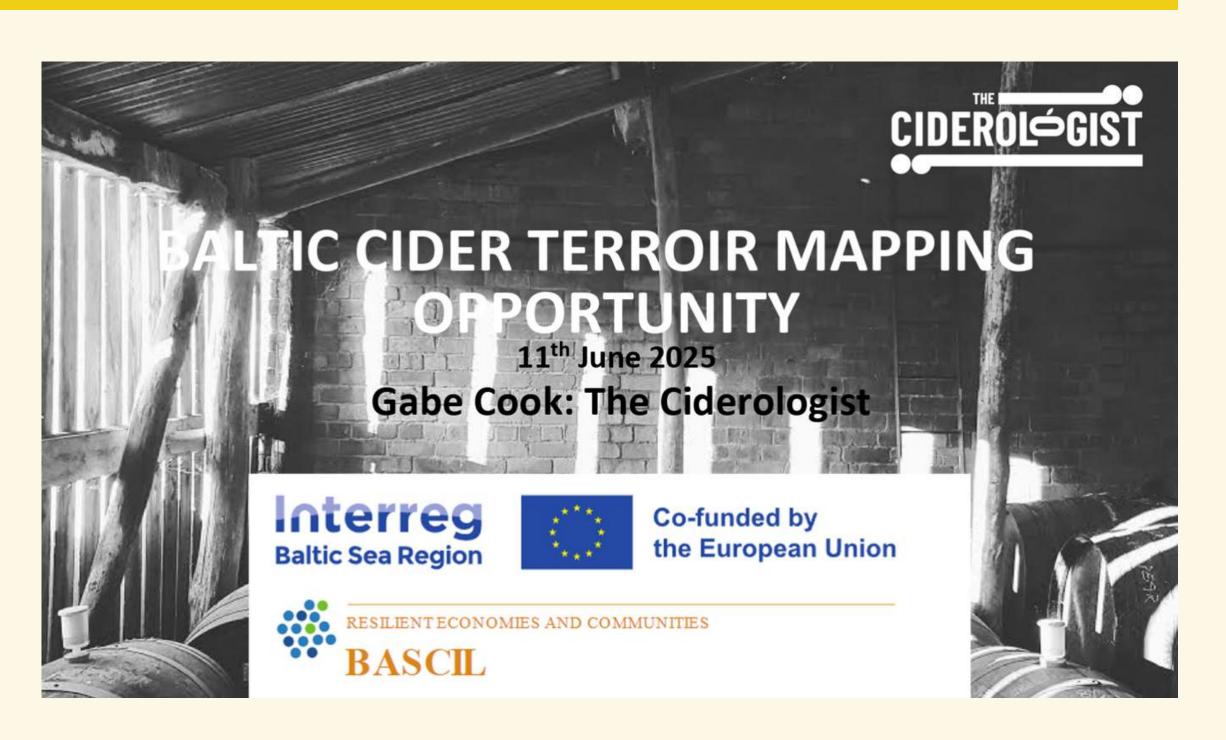


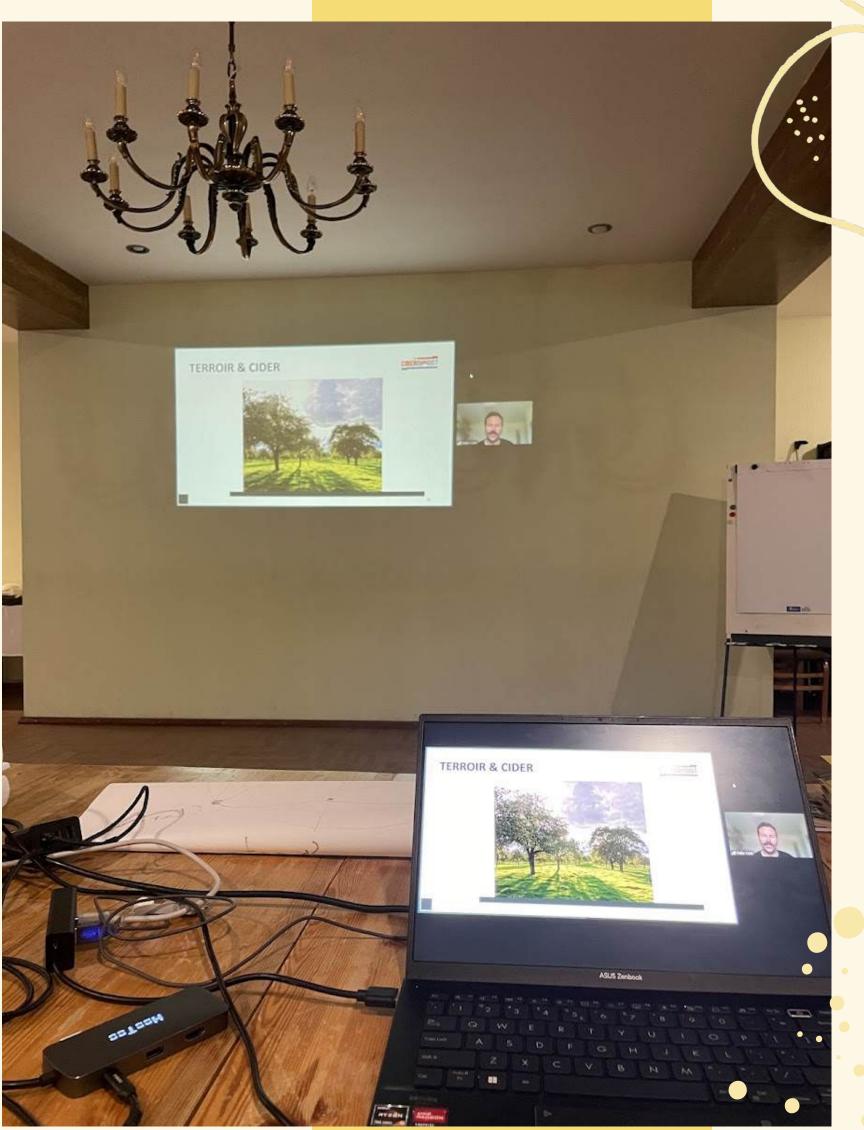


27 participants

A TRAINING SESSION:

"QUALITATIVE EXPERIENCE ON THE IMPACT OF TERROIR ON CIDER, HOW TO USE IT IN STORY TELLING FOR VISITORS" – BY GABE COOK (2025, Smiltene-Latvia / online)





EXPERIENCE EXCHANGE TRIP TO LITHUANIA BASCIL PILOTS (2025)



7 participants











ACTIVITIES FOR PROMOTING THE LATVIAN CIDER ROUTE

Highlights



CIDER MARKET IN RIGA (2024)



RESILIENT ECONOMIES AND COMMUNITIES BASCIL





11 cider producers ~1000 visitors

STEAK AND CIDER MEET IN ĀGENSKALNS (2025, Riga)



Organised by Zemnieku Saeima as part of their Bascil Culinary Tourism Route "The Journey of Flavour Explorers", in cooperation with the Latvian Cider Route by Lauku Ceļotājs

8 cider producers ~1000 visitors









PROMOTIONAL VIDEO -LATVIAN CIDER ROUTE









DIGITAL AND PRINTED MARKETING MATERIALS





- Glāze ielejiet sidru caurspīdīgā baltvīna glāzē,
- lai labāk uztvertu krāsu un aromātus Izskats – novērtējiet sidra krāsu, dzidrību, krāsas instensitäti un burbulu smalkumu
- 3 Atelpa pirms degustēšanas lauj sidram vismaz minūti pastāvēt glāzē, lai saskarē ar gaisu tam atklātos aromāti un garša. 4 Aromāts – vispirms pasmaržojiet sidru,
- nekustinot glāzi. Pēc tam viegli paskaliniet glāzi un ieelpojiet aromātu vairākas reizes, atklājot dažādas nianses - augļu, ziedu, citrusa, vaniļas, karameles, dūmu, zāles un citas.
- 5 Garša nogaršojiet mazos malkos un laujot sidram mazliet uzkavēties mutē, lai izceltos tā sabalansētība, tekstūra un nianses.
- 6 Pēcgarša novērtējiet pēcgaršas ilgumu un raksturu, kas paliek mutē pēc malkošanas.
- asociācijas tas ir jūsu personīgais sidra stāsts.



Uzziniet vairāk par sidra degustāciju www.balticcider.com







HOW CIDER IS MADE

Real cider begins with freshly pressed apple juice - never from concentrate. Latvia's cool northern climate and distinctive apple varieties give our ciders their signature freshness and vibrant aroma. They're naturally higher in acidity and lighter in tannins, resulting in a crisp, bright flavour profile. While cider can be made purely from apples, it's often infused with fruits, berries, or herbs for added character.



4 Fermentation

Cider ferments until spring

wild or cultured yeasts

6 Maturation

and depth

Cider rests to develop clarity

CO, added for a crisp fizz

Slow, cool fermentation using

Lasts 1-6 months at 4-15°C

Blending

Ciders are blended to balance

berries, or herbs

May include added fruit,



Hand-sorted to remove damaged fruit and leaves





from natural apple juice



Apples are crushed and pressed to extract fresh juice

CIDER STYLES

The cider is made according to the chosen method:

Pét-Nat (Pétillant Naturel) / Ancestral Method

- · Bottled before fermentation finishes
- · Gentle bubbles from natural sugars . Unfiltered, slightly cloudy, fresh apple

Keeved Cider

- Slow natural fermentation with a pectin
- . Retains natural sweetness Lightly sparkling, smooth

Bottle-Conditioned

- · Lightly cloudy with fine bubbles

Traditional Method

- (Champagne Style) . Second fermentation in bottle, aged on
- . Fine bubbles develop naturally
- · Matured around one year with bottles
- . Sediment removed for clarity

Charmat Method

- · Second fermentation in pressure tanks
- . Naturally sparkling
- · Filtered after carbonation and bottled under pressure

Modern Style

- . Typically fermented with cultivated yeast
- · Often partially filtered



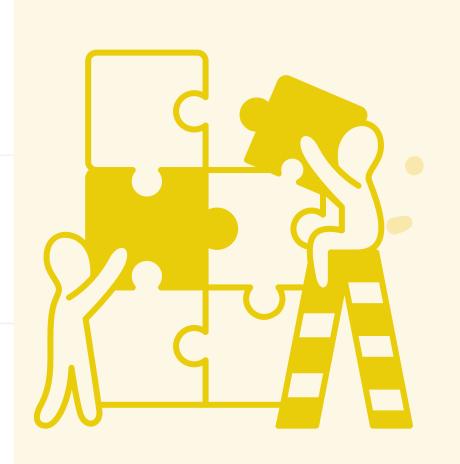




Organisation	New Knowledge / Skills Gained
Mr. Plume Cidery	New workflows for organising flexible, tailored cider tourism experiences
Abuls Cidery	Improved skills in food service, catering, and cider–food pairing design
Sabile Cidery	Skills in designing tailored tourism experiences and marketing
Turkalne Manor	Hospitality management, event organisation, storytelling through videos and marketing materials
Lauskis	Skills in organising public events and participating in local festivals
Abava	Skills in managing ticketed tastings, planning events for diverse visitor groups, offering non-alcoholic options
Tālava	New visitor-reception workflows developed in the new production site

SUMMARY OF NEW SKILLS AND KNOWLEDGE GAINED THROUGH THE PROJECT BY LATVIAN CIDER ROUTE PILOT COMPANIES

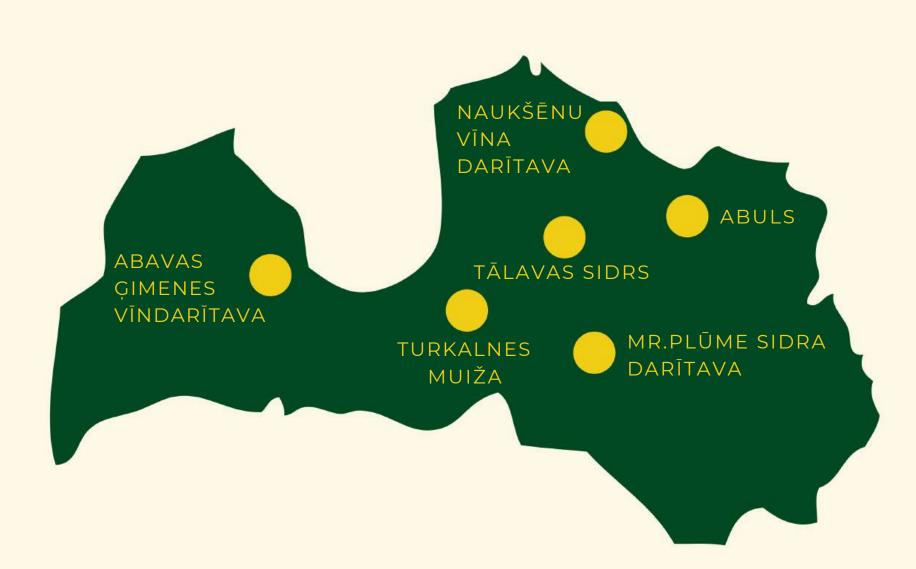
From Lauku Ceļotājs' point of view: Latvian cider producers have become a united community with a stronger ability to work together to achieve larger goals.





LATVIAN CIDER ROUTE





BALTIC CIDER



BALTIC CIDER (2024-2027)

Aknowledge-based brand developed in cooperation with cider makers in Latvia and Estonia, the Latvian and Estonian Rural Tourism associations, the Institute of Horticulture of Latvia, and the Institute of Agricultural and Environmental Sciences of Estonia.

Joint marketing:

Baltic cider route, common web page and social media accounts;

Terroir map based on the analysis of apples, apple juice, soil, and experimental cider batches.

The most suitable apple varieties for cider production will be identified. In the future, the brand could also include producers from Lithuania.









Co-funded by the European Union

Estonia – Latvia

EXPORT OF THE BALTIC AND FINNISH CRAFT CIDERS TO AUSTRALIA (2025-2028)









Central Baltic Programme

BALT-FIN-CIDER



BUILDING UP THE BALTIC CIDER COMUNITY

BALTIC CIDER

COOL
BY NATURE

18 producers from Latvia, Estonia Finland



